

#### The benefits of Nedbank Private Wealth

#### We connect you to more

Our globally integrated advice will connect your current financial reality to the future you want.

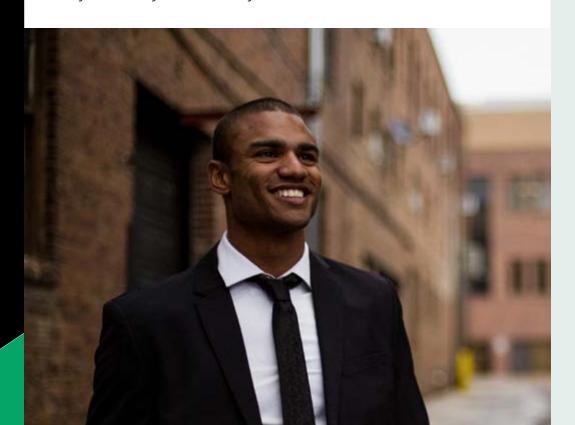


## Connected wealth lies at the heart of all we do

Your money decisions reflect, reveal and enable what is important to you. Your goals and needs, dreams and fears, attitudes, and the role you play in your community are all inherently connected to how you earn, save, and spend.

This is what we call 'connected wealth' – the fact that each financial decision is connected through invisible threads to other aspects of your life.

Our globally integrated advice makes these threads more visible and therefore more manageable. It also connects you to the solutions, services and expertise that you need to make the most of your money and achieve your definition of success.





About connected wealth	2
The value of connected wealth	3
How we connect you to more  • Personal advice and services  • What is important to you?  • How we meet your needs  • Rewards and facilitating your lifestyle needs	3-6
Our local and global presence	7
Our awards	8
The benefits of being part of Nedbank	9
Why us?	10

#### The value of connected wealth



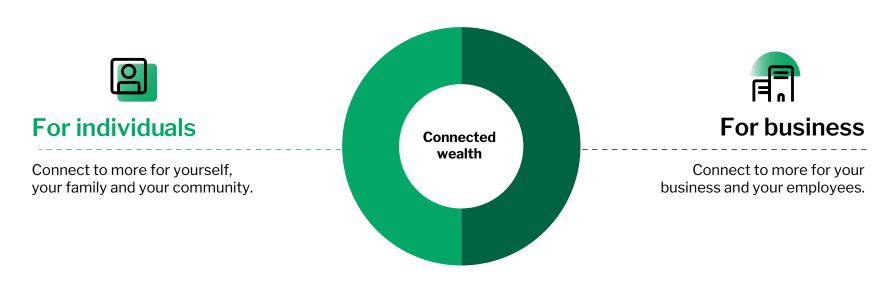
Our personalised advice will help you make better financial decisions today, so that you achieve the future you want.



# Your priorities are the foundation of our globally integrated and advice-led approach.



Whether you are making money decisions to achieve a personal goal, taking care of your family, uplifting your community or growing your business, we will connect you to more.



#### Financial advice is personal

You decide how you wish to connect with us and stay in touch with your wealth. You are welcome to do so face to face, over the phone, online or via our award-winning app.





To find out more or to become a client, contact our client service suite and we will put you in touch with someone in your region.

#### What is important to you?



The first step in our advisory approach is to focus on understanding what is important to you and what success means for you, because everyone's circumstances, priorities and goals are different.



## Bank and borrow optimally

Have easy access to your money wherever you are with 24/7 support.

Keep track of and manage your money, locally and internationally.

Get advice and services to meet your finance needs.



## Protect your wealth

Have peace of mind that your loved ones and your business will be taken care of if something happens to you.

Limit the financial impact of damage to or theft or loss of your belongings and other assets.



## Grow your wealth

Find the most appropriate investment for your needs.

Manage your risk.

Generate an income from your savings.

Have access to the best opportunities, locally and internationally.



## Structure and transfer your wealth

Minimise the impact of costs and taxes on your wealth.

Have peace of mind that your family will benefit from your wealth.

Be confident that your wealth is structured optimally according to the latest local and international laws and regulations.



## Give sustainably

Use your wealth to create a lasting positive impact.

Use your resources wisely to best serve the communities and causes you care about.

Ensure your non-profit can deliver services in tough times by investing for long-term sustainability.

#### How connected wealth meets your needs



#### We will ask you about your current money habits:

We will ask you about your current money habits: how you currently spend (and are rewarded for this), borrow, save, bank, invest and protect what is important to you, or give to any cause that you care about. In discussion with you, we will then agree a plan to ensure that your financial decisions connect your current reality to the future you want.



## Bank and borrow optimally

Local and international banking

Credit cards

Current accounts

Home loans

Structured lending

Asset-based finance

Foreign exchange



### Protect your wealth

Short-term insurance and life assurance

Personal and business insurance

Life assurance

Health cover



## Grow your wealth

Local and international investments

Bank savings products, a range of unit trusts managed by Nedbank Private Wealth and other managers, and bespoke structured products

Retirement savings products

Short-term and long-term investment options

Stockbroking services and solutions



## Structure and transfer your wealth

Local and international fiduciary services

Wills drafting and safe custody

Estate planning

Corporate trustee and trust administration

Financial accounting and tax compliance

Estate administration and executorship



## Give sustainably

#### **Philanthropy**

Structure your giving as an individual, family or private foundation.

Optimise your corporate social investment spend.

Provisionally manage and invest the reserves of your non-profit.

# Some of the ways we connect you to more

We will reward you for using your money wisely and help you enjoy the lifestyle you deserve.





#### **Nedbank Greenbacks**

Earn rewards as you spend

The Greenbacks programme enables you to earn Greenbacks based on how you manage your money. With Greenbacks you can take control of your money habits and turn them into achievable financial goals.

With our advice you will make better money choices and be rewarded for these in the form of cash back, points, reduced fees, access to exclusive partner deals, coupons, discounts, vouchers and competition entries.

#### Avo by Nedbank

An all-in-one 'super app' created to facilitate your lifestyle needs

The new Avo super app is everything you need to upgrade your lifestyle.

You can get all your groceries from multiple retailers in one delivery, or browse a variety of e-commerce categories such as tech and home appliances.

Avo also offers takeaways, prepaids, professional home services and so much more!

### Our local and global presence



We have **regional offices across South Africa**. Your Nedbank Private Wealth point of contact is supported by a team of technical experts who provide banking, structured lending, stockbroking, fiduciary and philanthropy skills and expertise.

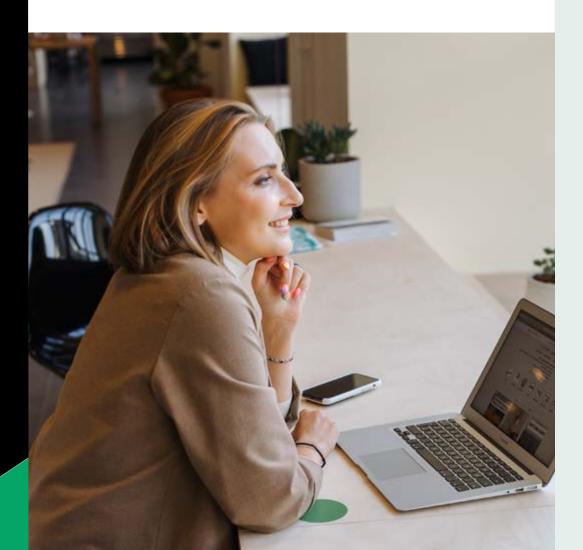
You also have access to international opportunities and expertise to diversify your wealth. Our local team is supported by an international team of experts to help ensure you make the most of your wealth and international opportunities, regardless of where you or your wealth is located.



#### Our awards

Our awards confirm the world-class quality of our management advisory services and bring you peace of mind, as you know you have chosen to partner with the best.

For a comprehensive list of the independent endorsements of our wealth management capabilities, please click **here.** 



#### **Wealth Management South Africa**

We have been recognised for excellence in philanthropic advice and social impact investing in South Africa for five consecutive years (2015–2020).

In 2022 we were recognised as the top wealth manager in South Africa for Family Governance and Succession Planning in the Euromoney Awards.

In the Intellidex awards in 2022, we received  $1^{st}$  place in the wealthy family category,  $2^{nd}$  place for peoples choice for Top Private Banks and  $3^{rd}$  place for Top Wealth Manager - large institutions.



Euromoney Private Banking 2020<sup>1</sup> and 2022<sup>1</sup>



Intellidex top private banks and wealth managers 2022<sup>1</sup>

#### Wealth Management International

Our achievements have been recognised by a number of international awards.



Sunday Times 100 Best Companies to Work for 2020<sup>2</sup>



Colwma winner 2020<sup>2</sup>



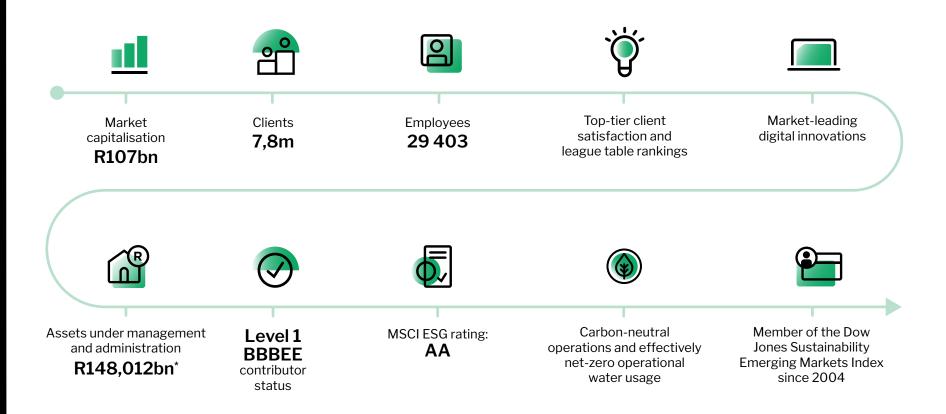
Wealth Briefings Awards 2019<sup>2</sup>

- 1 Nedbank Private Wealth SA
- 2 Nedbank Private Wealth International

### The benefit of being part of Nedbank



Nedbank is one of the largest financial services groups in Africa, operating in five SADC countries in addition to South Africa. Having access to Nedbank's scale, financial strength and credentials provides peace of mind.



<sup>\*</sup> Nedbank Private Wealth SA

#### Why us?



We are committed to connecting you to more. While your wealth manager gives impartial personal advice, you aren't reliant on one individual and their expertise.

They can coordinate access to a broad range of specialist insights and skills that Nedbank's institutional breadth and depth provide. This also ensures the continuity and certainty that is essential for your wealth management needs today, and in future.

#### May we be of service?

We would love to understand your hopes and dreams, as well as any worries you may have about your financial affairs. With our advice, you can connect your decisions today to the future you want.

Tel no: +27 (0) 860 111 263

Email: contact@nedbankprivatewealth.co.za

Website: www.nedbankprivatewealth.co.za

#### What sets us apart



Our globally integrated advice and expertise

Learn more



Our 200-year history and heritage

Learn more



Our award-winning digital services

Learn more



#### Find out more

If you would like to know more about how we can help you connect your money decisions to every aspect of your life visit us on nedbankprivatewealth.co.za.

#### Disclaimer

There is an inherent risk in investing in any financial product. The information in this communication, including opinions, calculations, projections, monetary values and interest rates are guidelines or estimations and for illustration purposes only. Nedbank is not offering or inviting anyone to conclude transactions and has no obligation to update the information in this communication.

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Nedbank recommends that, before concluding transactions, you obtain your own independent tax, accounting, financial and legal advice.

